

Q3 2021 RESULTS

November 4, 2021

technicolor

THIS PRESENTATION

contains certain statements that constitute "forward-looking statements", including but not limited to statements that are predictions of or indicate future events, trends, plans or objectives, based on certain assumptions or which do not directly relate to historical or current facts.

SUCH FORWARD-LOOKING STATEMENTS are based on

management's current expectations and beliefs and are subject to a number of risks and uncertainties that could cause actual results to differ materially from the future results expressed, forecasted or implied by such forward-looking statements.



FOR A MORE COMPLETE LIST

and do refer to Autori

and description of such risks and uncertainties, refer to Technicolor's filings with the French Autorité des Marchés Financiers.



Q3 2021 GROUP UPDATE | || || |





KEY FIGURES FROM CONTINUING OPERATIONS YTD SEP-21



For the first nine months of the year, REVENUES totalled €2,050 million, DOWN 4.4% at constant rate.

Benefiting from STRONG AND GROWING DEMAND across all activities, Technicolor delivered a positive third quarter 2021, and a SIGNIFICANT IMPROVEMENT IN PROFITABILITY, despite supply constraint challenges affecting both Connecting Home and Technicolor Creative **Studios**

ADJUSTED EBITDA of €176 million, UP 71.3% at constant rate driven by strong revenue pipeline and operational & financial improvements mainly in Technicolor Creative Studios

ADJUSTED EBITA of €46 million, HIGHER BY €111 MILLION as a result of **EBITDA** increase and positive impact of efficiency measures

FCF (before financial results and tax) of €(206) million was HIGHER BY \$\epsilon 22 MILLION at current rate, reflecting higher consolidated **EBITDA**

In € million	YTD Sep 2021	YTD Sep 2020	Change YoY at current rate	Change YoY at constant rate
Revenues	2,050	2,230	(8.1)%	(4.4)%
Adjusted EBITDA	176	106	+66.6%	+71.3%
Adjusted EBITA	46	(65)	na	na
FCF before Financial & Tax	(206)	(278)	+26.0%	+22.1%



- Technicolor Creative Studios has been awarded numerous new projects, with approximately 75% of its expected 2022 sales for FEV and Animation & Games committed
- Continued strong demand in North America and in **Eurasia in Connected Home**
- Strong catalog demand and continued growth in nondisc related supply chain activity in DVD Services



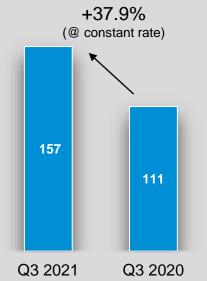
Revenues still impacted by component shortages in Connected Home and hiring constraints in TCS leading to sales being pushed into 2022



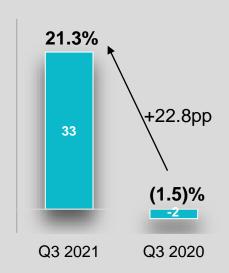
TECHNICOLOR CREATIVE STUDIOS







Adjusted EBITDA (in €million)



REVENUE HIGHLIGHTS:

- ▶ UP 37.9% QOQ AT CONSTANT RATE
 - Surge in demand for original content in Film & Episodic VFX and Animation, combined with an outstanding performance from Advertising

ADJ. EBITDA HIGHLIGHTS:

- UP €35 MILLION QOQ AT CONSTANT RATE
 - +22.8 pp margin increase as a result of margin growth and aggressive permanent cost reduction measures

CONTINUED HARMONIZATION of

technology infrastructure and the creation of a single delivery pipeline to maximise efficiencies

APPOINTMENT OF JEANEANE FALKLER

as the President of Technicolor Games, a newly created position to lead growth in the games sector



Numerous new projects awarded, with more than 75% of the expected 2022 sales pipeline for Film & Episodic Visual Effects and Animation committed



As capacity to deliver remains one of the main challenges, TCS continues to recruit on a large scale to keep pace with the volume of work

2021 Q3KEY OPERATIONAL DATA

► 20+ theatrical film and 35+ streaming /episodic projects in production

Film & TV - VFX

- HPA Award nomination for Outstanding Visual Effects -Theatrical Feature (Godzilla vs. Kong)
- c. 660 commercials
- 7 Creative Circle Awards, including Gold for Most Creative Post Production Company (The Mill); 4 Kinsale Shark Awards; and VFX Gold at shots Awards Asia Pacific

Advertising

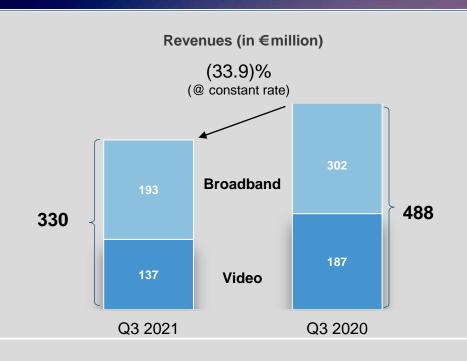
c. 1,060 minutes of animation delivered for Film & TV

Animation & Games

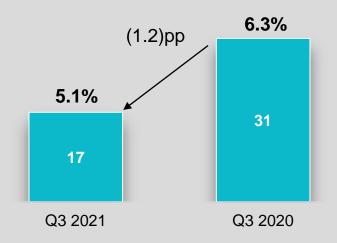
Contributed to recent AAA games releases like NBA 2K22 (2K), FIFA 22 (EA), and NHL 22 (EA)

CONNECTED HOME





Adjusted EBITDA (in €million)



REVENUE HIGHLIGHTS:

- REVENUE DOWN 33.9% QOQ AT CONSTANT RATE
 - → Despite strong growth in demand in North America and in Eurasia...
 - ...the worldwide semiconductor/key component crisis, combined with supply chain dislocation, has further deteriorated during the third quarter, creating renewed challenges for Connected Home

NEW WINS AND PRODUCT

LAUNCHES are driven by better user experience in the home with Wi-Fi 6, while innovation is coming with new technologies in the field of sound and far-field voice

- → Next-generation Wi-Fi 6
- Deployment of next-generation Android TV set-top boxes

ADJ. EBITDA HIGHLIGHTS:

→ DOWN €14 MILLION at current rate due to the sales shortfall and higher component prices, partially offset by reductions in opex and costs partially recharged to customers

RESTORING PROFITABILITY:

Focus on selective investments in key customers, platform-based products and partnerships to improve margin



 The division is working with clients and suppliers to optimize deliveries, and to mitigate potential negative profitability and working capital impacts



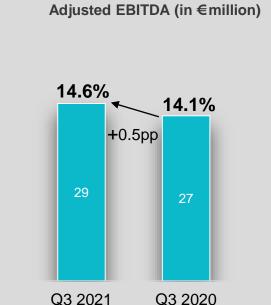
Continued difficulties in obtaining components, challenges in finding transportation, cost increases across multiple categories of components and logistics



DVD SERVICES







QoQ Q3 2020 Q3 2021 (in million units) Change DVD 168.0 189.3 (11.2)% Blu-ray™ 66.5 61.5 7.8% CD 9.4 (9.8)% 8.5

REVENUE HIGHLIGHTS:

- VOLUME DOWN 6.7%
 - The impact of Covid-19 on disc volumes eased somewhat in the third quarter, with an increased level of new release activity, which helped drive the higher mix of Blu-ray™ volume in the quarter
- REVENUE UP 3.6% QOQ AT CONSTANT RATE
 - Increase in Blu-ray[™] volume and ongoing growth in non-disc related supply chain activity

ADJ. EBITDA HIGHLIGHTS:

- ► UP €2 MILLION
 - → €29 million at current rate in the third quarter, or 15% of revenue, slightly better than expectations
 - Profitability improvement has benefited from the acceleration of cost saving actions and higher activity in freight and logistics despite continued labor and material cost pressures

COVID-19 SITUATION UPDATE

- Theatrical new release is showing an accelerating trend of improvement, with significant box office results from recent major releases
- → DVD/Blu-ray[™] release remains the normal windowing sequence for Studios
- Retailers are expected to re-allocate shelf space in favor of higher priced new release product
- Some production facilities continue to experience temporary staffing shortages, but the overall impact to operations remains limited



 DVD Services has accelerated certain aspects of its future restructuring plans in an effort to adapt to the ongoing Covid-19 impact



SHORT AND MEDIUM-TERM OUTLOOK CONFIRMED



In € million, post IFRS 16 Continuing Operations		Outle	ook ³
	2020a ¹	2021e	2022e ⁴
Adj. Continuing EBITDA	167	270	385
Adj. Continuing EBITA	(56)	60	180
Continuing FCF ²	(124)	c. 0	230

Net debt to EBITDA leverage ratio should reduce to below 4X level by December 2021

- (1) In the June 22nd 2020 press release, forecast costs related to Covid-19 were accounted as non-recurring (therefore not part of EBITDA & EBITA), these costs have been reintegrated in the EBITDA and EBITA of the Group in 2020 and in coming years
- (2) Before financial results and tax. Free cash flow defined as: Adj. EBITDA (net capex + restructuring cash expenses + change in pension reserves + change in working capital and other assets & liabilities + cash impact of other non-current result)
- (3) Outlook based on constant exchange rates
- (4) In 2022, the cumulated impacts of foreign exchange fluctuations and change in Group perimeter as a result of the sale of Post Production are €(40) million on Adjusted EBITDA and €(23) million on Adjusted EBITA

Technicolor will continue to target an improvement of its EBITDA, EBITA and FCF throughout 2021 & 2022

- All Technicolor activities currently benefit from strong and growing demand
- As previously communicated, we adjusted our guidance in Q1 for the change in perimeter (sale of Post Production) and the change in forex assumptions. We are now reaffirming that guidance, as follows:
 - For 2021, revenues from continuing operations broadly stable vs. 2020, adjusted EBITDA of around €270 million, adjusted EBITA of around €60 million, continuing FCF before financial results and tax² at around breakeven and net debt to EBITDA leverage ratio below 4x
 - For 2022, Adjusted EBITDA of €385 million, Adjusted EBITA of €180 million, and Continuing FCF before financial results and tax² at around €230 million
- The Group is on track to achieve the c. €115 million cost savings planned for calendar year 2021, with €75 million cost savings realized end of September YTD, en route to delivering a cumulative €325 million by the end of 2022

KEY PERFORMANCE FIGURES





KEY FIGURES (YTD) – GROUP



(in € million)

Revenues

Adjusted EBITDA

in % of Revenues

D&A ⁽¹⁾ & Reserves ⁽²⁾ w/o PPA amortization

Adjusted EBITA

PPA amortization

Non-recurring items

EBIT

EDII

Net Result Continuing

Net Result Discontinued

Net Result Group (Group share)

Adjusted EBITDA

Capex

Non-recurring items (cash impact)

WC-OAL variation (1)

FCF before Financial & Tax

FCF after Financial & Tax

Net Debt (IFRS)

2021		2020
Current rate	LY rate	LY rate
2,050	2,131	2,230
176	181	106
8.6%	8.5%	4.7%
(130)	(135)	(171)
46	46	(65)
(28)	(30)	(31)
(11)	(13)	(116)
7	4	(212)
(105)	(110)	(111)
(1)	(1)	(10)
(106)	(110)	(121)
176	181	106
(64)	(67)	(83)
(78)	(79)	(60)
(240)	(252)	(240)
(206)	(216)	(278)
(277)	(289)	(335)
(1,183)	(1,179)	(955)

YTD Sep

V	s. LY (a)	Forex impact (b)	at cons	LY tant rate a+b)
Cur	rent rate		LY	rate
(181)	(8.1)%	+82	(99)	(4.4)%
+70	+66.6%	+5	+ <i>7</i> 5	+71.3%
+41	+24.0%	(5)	+36	+21.1%
+111	ns	(0)	+111	ns
+3	+9.1%	(1)	+1	+4.5%
+104	+90.4%	(2)	+103	+89.0%
+219	ns	(3)	+216	ns
+5	+4.9%	(4)	+1	+1.0%
+9	+93.8%	+0	+9	+94.1%
+15	+12.3%	(4)	+10	+8.7%
+70	+66.6%	+5	+75	+71.3%
+19	+22.8%	(3)	+16	+19.1%
(18)	(29.3)%	(1)	(18)	(30.6)%
+1	+0.2%	(12)	(11)	(4.7)%
+72	+26.0%	(11)	+61	+22.1%
+57	+17.1%	(12)	+45	+13.5%
(227)	(23.8)%			

⁽¹⁾ Including IT capacity use for rendering in Technicolor Creative Studios of 0m€ in 2021 and (2)m€ in 2020

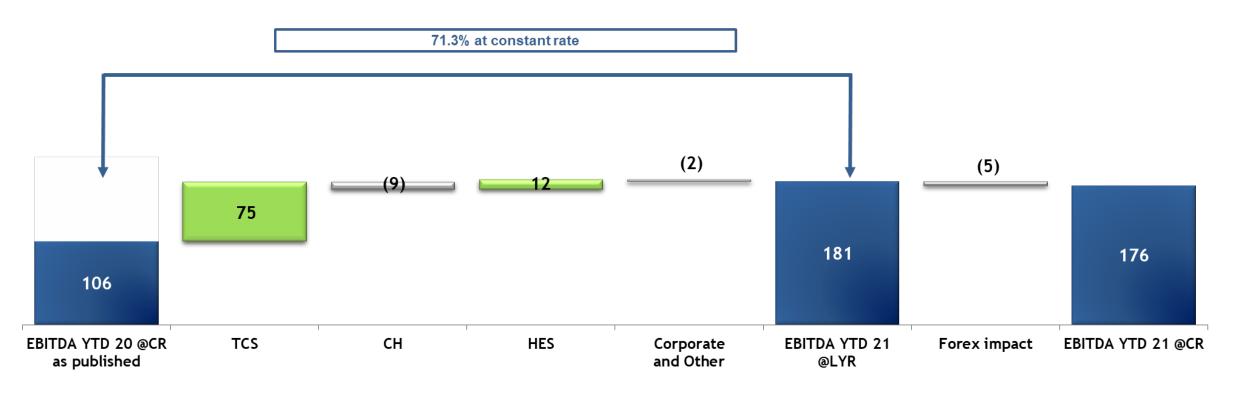
⁽²⁾ Risk, litigation and warranty reserves



ADJUSTED EBITDA BRIDGE VS. LY (YTD)



EBITDA YTD Sep21 vs. YTD Sep20, in m€





TECHNICOLOR CREATIVE STUDIOS Q3 2021 PROFITABILITY



Q3

Technicolor Creative Studios in €million

Revenues

Ajusted EBITDA

in % of Revenues

D&A⁽¹⁾ & Reserves⁽²⁾ w/o PPA amortization

Adjusted EBITA

PPA amortization

Non-recurring items

EBIT

2021		2020
Current rate	LY rate	LY rate
157	153	111
33	33	(2)
21.3%	21.7%	(1.5)%
(18)	(17)	(22)
16	16	(24)
(2)	(2)	(2)
(5)	(5)	(4)
9	9	(30)

(6	LY a) nt rate	Forex impact (b)	vs. at const (c=a LY	ant rate a+b)
+46	+41.2%	(4)	+42	+37.9%
+35	ns	(0)	+35	ns
+4	+19.6%	+0	+4	+20.5%
+39	ns	(0)	+39	ns
(0)	(2.2)%	+0	+0	+0.0%
(0)	(9.3)%	(0)	(0)	(11.6)%
+39	ns	(0)	+39	ns

12

⁽¹⁾ Including IT capacity use for rendering in Technicolor Creative Studios of 0m€ in 2021 and (2)m€ in 2020

⁽²⁾ Risk, litigation and warranty reserves



CONNECTED HOME Q3 2021 PROFITABILITY



Connected Home

in €million

Revenues

Ajusted EBITDA

in % of Revenues

D&A & Reserves (*) w/o PPA amortization

Adjusted EBITA

PPA amortization

Non-recurring items

EBIT

2021		2020
Current rate	LY rate	LY rate
330	323	488
17	15	31
5.1%	4.7%	6.3%
(15)	(16)	(16)
1	(0)	15
(5)	(5)	(5)
(2)	(2)	(3)
(6)	(8)	6

Q3

(6	LY a) nt rate	Forex impact (b)	vs. at const (c=a LY i	ant rate a+b)
(158)	(32.4)%	(7)	(165)	(33.9)%
(14)	(45.5)%	(2)	(16)	(50.9)%
+1	+3.8%	(0)	+0	+2.8%
(13)	(90.7)%	(2)	(15)	ns
+0	+1.6%	(0)	+0	+1.5%
+1	+41.0%	+0	+1	+44.1%
(12)	ns	(2)	(14)	ns



DVD SERVICES Q3 2021 PROFITABILITY



DVD Services in €million

Revenues

Ajusted EBITDA

in % of Revenues

D&A & Reserves (*) w/o PPA amortization

Adjusted EBITA

PPA amortization

Non-recurring items

EBIT

2021		2020
Current rate	LY rate	LY rate
198	200	193
29	30	27
14.6%	15.0%	14.1%
(11)	(11)	(12)
18	19	15
(2)	(2)	(2)
0	1	(0)
16	17	13

Q3

	LY a) nt rate	Forex impact (b)	at const	LY tant rate a+b) rate
+5	+2.5%	+2	+7	+3.6%
+2	+6.1%	+1	+3	+9.9%
+1	+9.2%	+0	+1	+9.3%
+3	+18.6%	+1	+4	+25.4%
(0)	(7.9)%	(0)	(0)	(8.3)%
+0	ns	+0	+1	ns
+3	+23.7%	+1	+4	+35.1%



FROM ADJUSTED EBITDA TO EBIT IN SUMMARY (YTD)



YTD Sep

in €million

Adjusted EBITDA		
D&A ⁽¹⁾ & Reserves ⁽²⁾ w/o PPA amortization		
Adjusted EBITA		
PPA amortization		
Impairments & write-off		
Restructuring		
Other Non Current		
EBIT Continuing		

2021		2020
Current rate	LY rate	LY rate
176	181	106
(130)	(135)	(171)
46	46	(65)
(28)	(30)	(31)
0	0	(71)
(31)	(32)	(51)
20	19	6
7	4	(212)

vs. LY (a)	Forex impact (b)	vs. LY at constant rate (c=a+b)
Current rate		LY rate
+70	+5	+75
+41	(5)	+36
+111	(0)	+111
+3	(1)	+1
+71	(0)	+71
+20	(1)	+19
+14	(1)	+13
+219	(3)	+215

15

⁽¹⁾ Including IT capacity use for rendering in Technicolor Creative Studios of 0m€ in 2021 and (2)m€ in 2020

⁽²⁾ Risk, litigation and warranty reserves



FROM EBIT TO NET RESULT GROUP (YTD)



CDIT	Continuing
EDII	Continuing

in €million

Net Interest Expense

Others Financial

Profit before Tax

Tax

Net Result Continuing

Net Result Discontinued

Net Result Group (Group share)

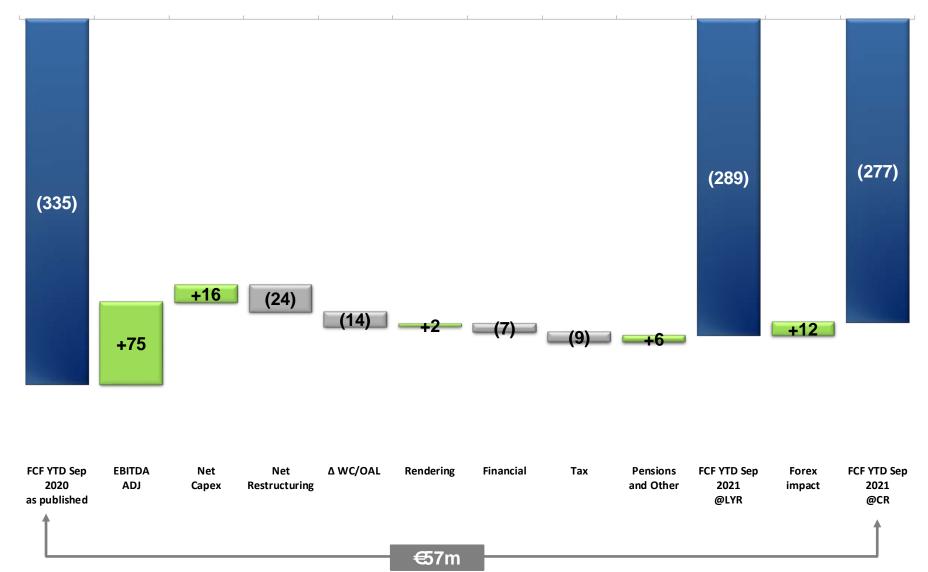
		YT	D Sep
20	21	2020	Vs
Current rate	LY rate	LY rate	Curre
7	4	(212)	+
(93)	(94)	(54)	(
(1)	(1)	159	(*
(87)	(92)	(106)	4
(19)	(18)	(5)	(
(105)	(110)	(111)	
(1)	(1)	(10)	
(106)	(110)	(121)	4

vs. LY (a)	Forex impact (b)	vs. LY at constant rate (c=a+b)
Current rate		LY rate
+219	(3)	+215
(39)	(2)	(40)
(161)	+0	(160)
+19	(5)	+15
(14)	+0	(14)
+5	(4)	+1
+9	+0	+9
+15	(4)	+10

FREE CASH FLOW FROM CONTINUING OPERATIONS



Free Cash Flow from continuing operations: YTD Sep 2021 vs. YTD Sep 2020





DEBT STRUCTURE



In million currency	Currency	Nominal Amount	IFRS Amount	Type of rate	Nominal rate ⁽¹⁾	Repayment Type	Final maturity	Moodys/ S&P rating
New Money Notes	EUR	371	381	Floating	12.00%(2)	Bullet	Jun. 30, 2024	Caa1/B
New Money Term Loans	USD	110	113	Floating	12.15% ⁽³⁾	Bullet	Jun. 30, 2024	Caa1/B
Reinstated Term Loans	EUR	467	398	Floating	6.00% ⁽⁴⁾	Bullet	Dec. 31, 2024	Caa3/CCC
Reinstated Term Loans	USD	126	107	Floating	5.90% ⁽⁵⁾	Bullet	Dec. 31, 2024	Caa3/CCC
Subtotal	EUR	1,074	999		8.69%			
Lease Liabilities ⁽⁶⁾	Various	186	186	Fixed	8.20%			
Accrued PIK Interest	EUR+USD	5	5	NA	0%			
Accrued Interest	Various	4	4	NA	0%			
Wells Fargo Line	USD	37	37	Floating	5.25%	Revolving	Dec.31,2023	
Other Debt	Various	1	1	NA	0%			
Total Gross Debt		1,307	1,232		8.46%			
Cash & Cash equivalents	Various	49	49					
Total Net Debt		1,258	1,183					

⁽¹⁾ Rates as of September 30, 2021.

⁽²⁾ Cash interest of 6-month EURIBOR with a floor of 0% +6.00% and PIK interest of 6.00%.

⁽³⁾ Cash interest of 6-month USD LIBOR with a floor of 0% +6.00% and PIK interest of 6.00%.

⁽⁴⁾ Cash interest of 6-month EURIBOR with a floor of 0% + 3.00% and PIK interest of 3.00%.

⁽⁵⁾ Cash interest of 6-month USD LIBOR with a floor of 0% + 2.75% and PIK interest of 3.00%

⁽⁶⁾ Of which €10 million are capital leases and €176 million is operating lease debt under IFRS 16



LIQUIDITY



Liquidity at September 30, 2021 (€m)	Amount of credit line	Available credit line*	Drawn amount	Available amount
Cash on hand				49
Committed credit facilities:				
Wells Fargo credit line (\$125m)	108	108	37	71
Liquidity				€120m

- ▶ \$42.5 million (€37 million) drawn on Wells Fargo line at September 30, 2021 and \$82.5 million (€71 million) available
- ► €5 million used at September 30, 2021 on CH-France's €40 million committed factoring line

^{*} The availability of this credit line varies depending on the amount of receivables.

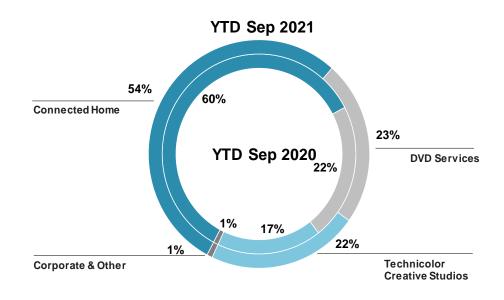




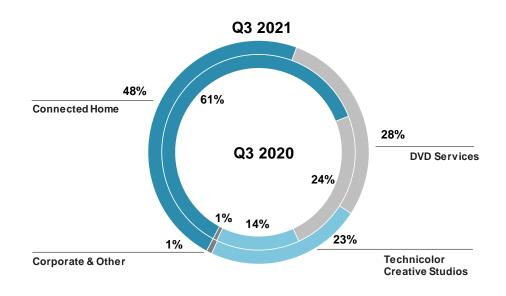
GROUP PROFILE – REVENUE



YTD SEP REVENUES BY SEGMENT



Q3 REVENUES BY SEGMENT





DETAILS OF DEBT AT SEPTEMBER 30, 2021 (INCLUDING OP. LEASE DEBT)



in millions of euro					Nominal	IFRS	Sept 30	, 2021	Dec 31	, 2020
Borrower	Туре	Curr.	Rate Formula	Maturity	Rate	Rate	Nominal	IFRS	Nominal	IFRS
Technicolor SA	Term Loan	USD	Libor w/ floor of 0% + 2.75% + 3% PIK	Dec 2024	5.90%	11.25%	126	107	115	95
Technicolor SA	Term Loan	EUR	Euribor w/ floor of 0% + 3.00% + 3% PIK	Dec 2024	6.00%	11.34%	467	398	453	372
Tech 6	Notes	EUR	Euribor w/ floor of 0% + 6.00% + 6% PIK	Jun 2024	12.00%	10.95%	371	381	350	363
Technicolor USA Inc.	Term Loan	USD	Libor w/ floor of 0% + 6.00% + 6% PIK	Jun 2024	12.15%	11.12%	110	113	98	101
Various entities	Accrued PIK	EUR+US	D Jun	& Dec 2024	0%	0%	5	5	16	16
Technicolor USA Inc.	Credit line	USD	WF Base rate + 2%		5.25%	5.25%	37	37	-	-
Various entities	IFRS 16 Operati	ng lease lial	bilities		8.10%	8.10%	176	176	164	164
Various entities	Capital lease lia	abilities			9.92%	9.92%	10	10	14	14
Various entities	Accrued interes	t			0%	0%	4	4	16	16
Various entities	Other debt				0%	0%	1	1	1	1
					Т	otal Debt:	€1 307	€1 232	€1 227	€1 142
						Cash:	49	49	330	330
						Net Debt:	€1 258	€1 183	€897	€812
				Δ	verage int	erest rate:	8.46%	10.44%	8.38%	10.74%



DETAILS OF DEBT AT SEPTEMBER 30, 2021 (EXCLUDING OP. LEASE DEBT)



in millions of euro					Nominal	IFRS	Sept 30,	2021	Dec 31,	2020
Borrower	Туре	Curr.	Rate Formula	Maturity	Rate	Rate	Nominal	IFRS	Nominal	IFRS
Technicolor SA	Term Loan	USD	Libor w/ floor of 0% + 2.75% + 3% PIK	Dec 2024	5.90%	11.25%	126	107	115	95
Technicolor SA	Term Loan	EUR	Euribor w/ floor of 0% + 3.00% + 3% PIK	Dec 2024	6.00%	11.34%	467	398	453	372
Tech 6	Notes	EUR	Euribor w/ floor of 0% + 6.00% + 6% PIK	Jun 2024	12.00%	10.95%	371	381	350	363
Technicolor USA Inc.	Term Loan	USD	Libor w/ floor of 0% + 6.00% + 6% PIK	Jun 2024	12.15%	11.12%	110	113	98	101
Various entities	Accrued PIK	EUR+US	D Jun	& Dec 2024	0%	0%	5	5	16	16
Technicolor USA Inc.	Credit line	USD	WF Base rate + 2%		5.25%	5.25%	37	37	-	-
Various entities	Capital lease liab	ilities			9.92%	9.92%	10	10	14	14
Various entities	Accrued interest				0%	0%	4	4	16	16
Various entities	Other debt				0%	0%	1	1	1	1

Total Debt:	€1 131	€1 056	€1 063	€978
Cash:	49	49	330	330
Net Debt:	€1 082	€1 007	€733	€648
Average interest rate:	8.51%	10.83%	8.38%	10.74%

THANK YOU

